



# Silver Bullet Solutions

**Thursday, May 10**  
**REALTOR® Assoc. of SKY**  
**Board Office**  
**180 W. Professional Park Ct.**  
**Bowling Green, KY 42104**  
**9am - 5:30pm (CST)**

Approved as elective credit for CRS and GRI and 3 hours CE credit. Call KAR (800.264.2185) or check the website for more info.



**Registration Fee:**  
**Early-bird rate: \$99 (before 4/26)**  
**After 4/26 or walk-in rate: \$129**

This class will help students generate higher offers, get sellers to be realistic when reacting to an offer, demonstrate to buyers how waiting could cause a dramatic negative impact to their real estate portfolio, how to communicate better and lots more. Experience a collection of the best of the best money making activities...that is what **Silver Bullets** are all about.

**You can register online at [ims.kar.com](http://ims.kar.com).**  
**Log-in and click under Education.**

- Students learn the best way to a zero inbox.
- Getting sellers to take reasonable offers.
- What to add to your listing presentation that shows your true value.
- Convincing buyers to make higher offers and get the home that they deserve.
- 3 ways to beat the home inspection blues.
- The 4 Part Decision Maker for Buyers AND Sellers. Yes...you will close more!
- The easy database solution.
- All students get free access to online tools that will make the difference in your bottom line this year and years to come.

**To register by mail/fax: Please complete and mail this form along with payment to the Kentucky Real Estate Education Foundation, 161 Prosperous Place, Suite 100, Lexington, KY 40509 or fax to 859.263.7565.**

**Early bird rate expires on April 26 - after that date, registration is \$129.**

*"This was the best instructor I have ever had."  
Clint Simpson - Houston, TX*

**Registration:**

Name \_\_\_\_\_

Last 4 digits of SS# \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Total Amount \_\_\_\_\_

Check/Money Order

Credit Card (VISA, MC, AmEX)

Card # \_\_\_\_\_

Exp. date \_\_\_\_\_



**Instructor:**  
**Michael Selvaggio**  
**CCIM, CRS, GRI**



For more information, visit [www.kreef.org](http://www.kreef.org) > CRS or call 800.264.2185.

Cancellation fee of \$25 applies.

**Register online at:**  
**[ims.kar.com](http://ims.kar.com)**